



**REPUBLIC OF SENEGAL**

One People, One Goal, One Faith

Ministry of Health and Social Action

Direction of Infrastructure, Equipment and Maintenance



**Economic Development  
Cooperation Fund**

## Establishment of the National Oncology Center in Senegal

Invitation for Bids AOO 06-20- CONSTR. \_CNO SN/DIEM/MSAS/KEximbank/2020

November, 2020

EDCF Loan Agreement No.: SEN-6

1. The Republic of Senegal has received a Loan from the Export-Import Bank of Korea from the resources of the Economic Development Cooperation Fund (EDCF) of the Republic of Korea in the amount of US\$ 85,500,000 toward the cost of the "Establishment of the National Oncology Center in Senegal, and intends to apply a portion of the proceeds of this loan to payments under the contract for which this invitation to bid is issued.

2. The Ministry of Health and Social Action (the "MOH") on behalf of the Borrower now invites sealed bids from eligible bidders for the construction, supply and installation of the Medical Equipment, HIS, Education/training of staff, Maintenance and related services for the Project.

3. Bidding will be conducted through Competitive Bidding (CB) procedures, single-stage and two-envelope specified in the Guideline for Procurement under EDCF Loans, and is open to all eligible bidders that meet the following minimum qualification criteria.

**(a) For all bidders**

(i) A Bidder, and all parties constituting the Bidder, shall have the nationality of Republic of Korea.

(ii) All pending litigations shall be treated as resolved against the bidder and so shall in total not represent more than fifty percent [50%] of the bidder's net worth. (Each partner in the JVA must meet the requirement)

(iii) Bidder's last three [3] years (2017, 2018, 2019) average and last year net worth calculated as the difference between total assets and total liabilities should be positive, respectively. (Each partner in the JVA must meet the requirement)

(iv) Bidder in bankruptcy status to Korean Law or Act as of the submission for bid proposal of this invitation for Bids is prohibited from joining this tender.

(v) The maximum number of firms in a JVA/consortium should not be more than five (5). The minimum shareholding ratio allocated to each partner in a JVA/Consortium for each work scope shall be more than 30%.

(vi) The annual net profit shown on audit report of the Bidder shall not be in deficit during the last three [3] consecutive years. Each partner in the JVA should meet the requirement.

**(b) Construction Company**

(i) Average annual construction turnover for the last three [3] years (2017, 2018, 2019) shall be US\$ 30,000,000 (Thirty Million US Dollars) or more calculated as total certified payments received for the contracts in progress or completed. In case of a JVA, each construction partner should meet not less than forty percent [40%] of the requirement, and the sum of all partner combined should meet one hundred percent [100%] of the requirement.

(ii) Availability of or access to liquid assets, lines of credit and other finances sufficient to meet any possible cash flow requirement which may arise during the execution of the contract. In particular, there should be a certificate or letter of commitment (issuance date shall be after bid announcement) from reputed banks to the effect that the bidder has financial resources/access to a credit line of at least USD 3,000,000 (Three Million US Dollars) for smooth execution of the Project. In case of a JVA, each construction partner should meet not less than forty percent [40%] of the requirement, and the sum of all partner combined should meet one hundred percent [100%] of the requirement.

(iii) The bidder shall have experience under construction contracts in the role of contractor, which can be proved by submitting the evidence of the required general experience such as copies of contract documents, for at least the last five [5] years from the deadline for bid submission and each partner in the construction JVA must meet the requirement.

(iv) Bidder should have the construction projects successfully completed in the role of contractor specified as below;

- at least one general building (but not limited to hospital) construction project in or outside its country of origin for the last ten [10] years from the deadline for bid submission, with a value of at least US\$ 30,000,000 [Thirty Million US Dollars]. (at least one partner in the construction JVA must meet the requirement);

And

- at least one [1] hospital construction projects (minimum GFA 10,000 m<sup>2</sup> or 100 beds) and the projects shall include civil, structural, architectural, mechanical electrical works, and at least one [1] year warranty services for the building as a new contract of construction within the last ten [10] years from the deadline for bid submission outside of its country of origin (at least one partner in the construction JVA must meet the requirement);

**(c) Medical Equipment Supply Company**

(i) Average annual turnover for the last three [3] years (2017, 2018, 2019) shall be US\$ 30,000,000 [Thirty Million US Dollars] or more calculated as total certified payments received for the contracts in progress or completed. In case of a JVA, each partner in the JVA must meet forty percent [40%] of the requirement, and the sum of all partner combined should meet one hundred percent [100%] of the requirement.

(ii) Availability of or access to liquid assets, lines of credit and other finances sufficient to meet any possible cash flow requirement which may arise during the execution of the contract. In particular, there should be a certificate or letter of commitment (issuance date shall be after bid announcement) from reputed banks to the effect that the bidder has financial resources/access to a credit line of at least USD 3,000,000 (Three Million US Dollars) for smooth execution of the Project. In case of a JVA, each partner should meet not less than forty percent [40%] of

the requirement, and the sum of all partner combined should meet one hundred percent [100%] of the requirement.

(iii) The bidder shall have experience under medical equipment supplying contracts in the role of supplier, which can be proved by submitting the evidence of the required general experience such as copies of contract documents, for at least the last five [5] years from the deadline for bid submission and each partner in the medical equipment JVA must meet the requirement.

(iv) Bidder should have the medical equipment supplying projects successfully completed in the role of supplier specified below

- At least One [1] similar Medical Equipment projects (minimum contract amount US\$ 4,000,000 [Four Million US Dollars] that have been successfully completed in the last ten [10] years from the deadline for bid submission in or outside of its country of origin. In addition, at least one partner in the medical equipment JVA must meet the requirement.

- In this document "similar Medical Equipment project" means the project including delivery, installation, training and warranty of medical equipment which coincides with not less than 20% of the number of core medical equipment supplied for the project as the contractor and/or sub-contractor. In case of medical furniture and medical consumable item supply will not be counted. Core medical equipment list will be provided separately.

**(d) HIS (Hospital Information System) Supply Company**

(i) Average annual turnover for the last three [3] years (2017, 2018, 2019) shall be US\$ 5,000,000 [Five Million US Dollars] or more calculated as total certified payments received for the contracts in progress or completed. In case of a JVA, each partner should meet not less than forty percent [40%] of the requirement, and the sum of all partner combined should meet one hundred percent [100%] of the requirement.

(ii) Availability of or access to liquid assets, lines of credit and other finances sufficient to meet any possible cash flow requirement which may arise during the execution of the contract. In particular, there should be a certificate or letter of commitment (issuance date shall be after bid announcement) from reputed banks to the effect that the bidder has financial resources/access to a credit line of at least USD 500,000 (Five Hundred Thousand US Dollars) for smooth execution of the Project. In case of a JVA, each partner should meet not less than forty percent [40%] of the requirement, and the sum of all partner combined should meet one hundred percent [100%] of the requirement.

(iii) The bidder shall have experience under HIS supplying contracts in the role of supplier, which can be proved by submitting the evidence of the required general experience such as copies of contract documents, for at least the last five [5] years from the deadline for bid submission and each partner in the HIS JVA must meet the requirement.

(iv) Bidder should have the HIS supplying projects successfully completed in the role of supplier specified below;

- At least One [1] similar HIS projects (minimum contract amount US\$ 1,000,000 [One Million US Dollars] that have been successfully completed in the last ten [10] years from the deadline for bid submission in or outside of its country of origin. In addition, at least one partner in the HIS JVA must meet the requirement.

- In this document "similar HIS project" means the project which is successfully completed and fully handed over after warranty services to the Purchaser and in which the scope of contract and/or sub-contract includes, as its scope of contract, development as a hospital information system for EMR, OCS(CPOE), hospital MIS and warranty of HIS. In case of H/W or S/W delivery alone project without HIS development, installation, maintenance and any other customization will not be included.

4. Interested eligible Bidders may obtain further information from the Ministry of Health and Social Action in Senegal and inspect the bidding documents at the address below from 09:00 to 15:00 hours in workings days.

5. A complete set of bidding documents may be purchased by any interested Bidders on the submission of a written application to the address below and upon payment of a nonrefundable fee of USD 500 (Five Hundred US Dollar). The method of payment will be by cash. The documents may be collected by hand at the below office or will be sent by courier at an additional cost of USD 150 (One hundred Fifty Dollar) for overseas deliveries. Ministry of Health and Social Action in Senegal shall not be responsible for any postal delay.

6. Bids must be delivered to the address below at or before 10 am January 26, 2021 All bids must be accompanied by a bid security of USD one (1) million. Late bids shall be rejected. Bids will be opened in the presence of the Bidder's representatives who choose to attend at the address below at 10 am Tuesday, January 26, 2021.

7. The Ministry of Health and Social Action in Senegal will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of Bids.

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